

Local Market Update for January 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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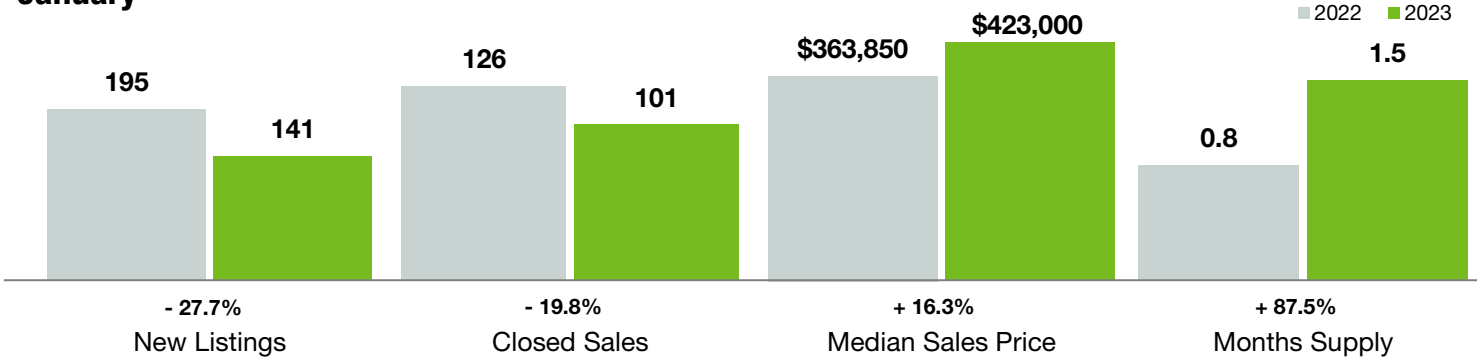
Lancaster County

South Carolina

| Key Metrics | January | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 1-2022 | Thru 1-2023 | Percent Change |
| New Listings | 195 | 141 | - 27.7% | 195 | 141 | - 27.7% |
| Pending Sales | 173 | 144 | - 16.8% | 173 | 144 | - 16.8% |
| Closed Sales | 126 | 101 | - 19.8% | 126 | 101 | - 19.8% |
| Median Sales Price* | \$363,850 | \$423,000 | + 16.3% | \$363,850 | \$423,000 | + 16.3% |
| Average Sales Price* | \$385,314 | \$464,687 | + 20.6% | \$385,314 | \$464,687 | + 20.6% |
| Percent of Original List Price Received* | 100.3% | 96.0% | - 4.3% | 100.3% | 96.0% | - 4.3% |
| List to Close | 96 | 105 | + 9.4% | 96 | 105 | + 9.4% |
| Days on Market Until Sale | 29 | 50 | + 72.4% | 29 | 50 | + 72.4% |
| Cumulative Days on Market Until Sale | 28 | 45 | + 60.7% | 28 | 45 | + 60.7% |
| Average List Price | \$428,822 | \$436,889 | + 1.9% | \$428,822 | \$436,889 | + 1.9% |
| Inventory of Homes for Sale | 149 | 240 | + 61.1% | -- | -- | -- |
| Months Supply of Inventory | 0.8 | 1.5 | + 87.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation

