

Local Market Update for October 2023

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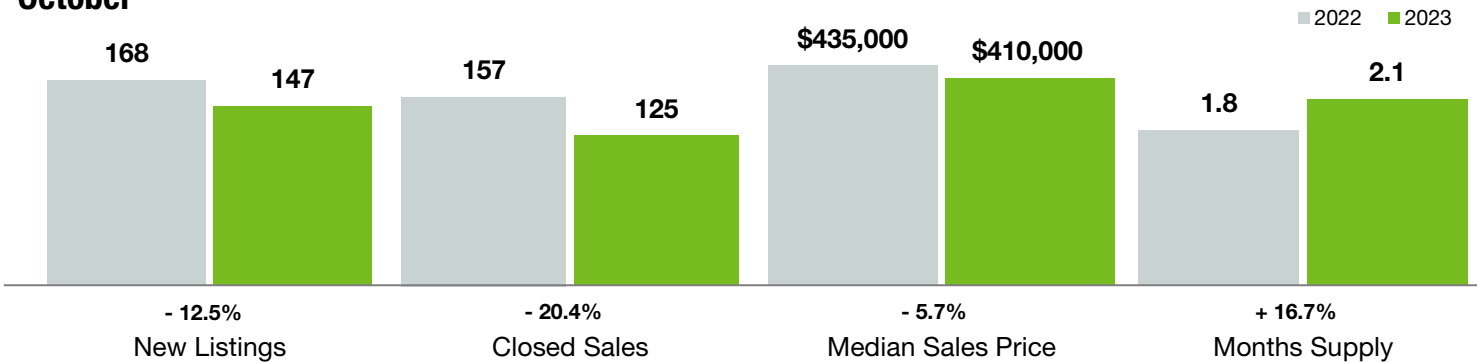
Lancaster County

South Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	168	147	- 12.5%	2,158	1,618	- 25.0%
Pending Sales	149	113	- 24.2%	1,757	1,389	- 20.9%
Closed Sales	157	125	- 20.4%	1,728	1,383	- 20.0%
Median Sales Price*	\$435,000	\$410,000	- 5.7%	\$435,000	\$415,000	- 4.6%
Average Sales Price*	\$472,101	\$416,564	- 11.8%	\$447,300	\$436,422	- 2.4%
Percent of Original List Price Received*	97.0%	97.8%	+ 0.8%	100.4%	97.7%	- 2.7%
List to Close	102	87	- 14.7%	79	88	+ 11.4%
Days on Market Until Sale	33	33	0.0%	20	36	+ 80.0%
Cumulative Days on Market Until Sale	25	36	+ 44.0%	18	40	+ 122.2%
Average List Price	\$493,177	\$443,485	- 10.1%	\$455,274	\$444,478	- 2.4%
Inventory of Homes for Sale	304	285	- 6.3%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

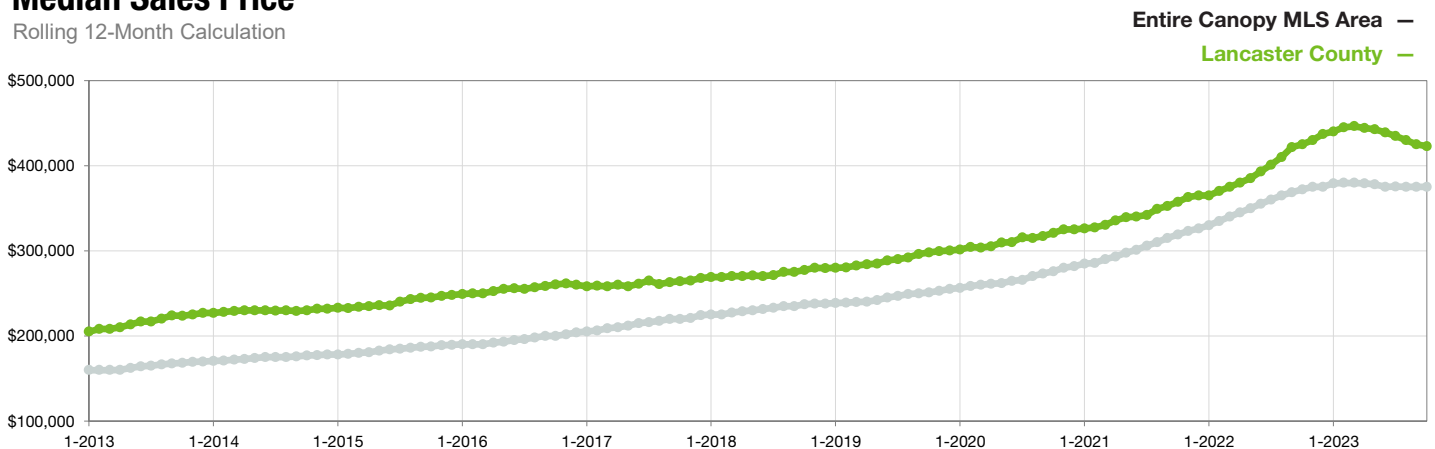
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.