

Local Market Update for October 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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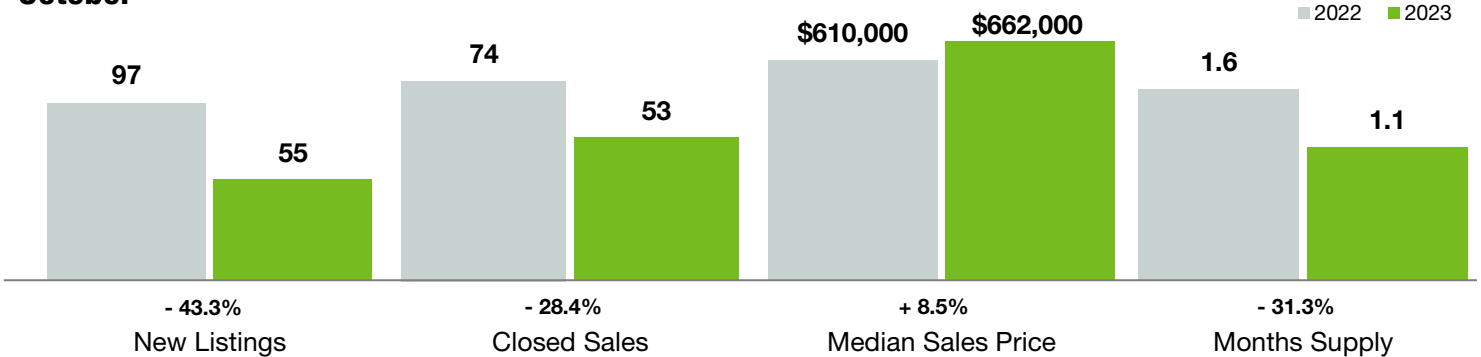
Waxhaw

North Carolina

| Key Metrics | October | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 10-2022 | Thru 10-2023 | Percent Change |
| New Listings | 97 | 55 | - 43.3% | 1,104 | 782 | - 29.2% |
| Pending Sales | 67 | 48 | - 28.4% | 898 | 715 | - 20.4% |
| Closed Sales | 74 | 53 | - 28.4% | 930 | 738 | - 20.6% |
| Median Sales Price* | \$610,000 | \$662,000 | + 8.5% | \$610,000 | \$665,000 | + 9.0% |
| Average Sales Price* | \$857,775 | \$786,403 | - 8.3% | \$735,027 | \$770,790 | + 4.9% |
| Percent of Original List Price Received* | 96.6% | 97.8% | + 1.2% | 101.8% | 98.5% | - 3.2% |
| List to Close | 70 | 62 | - 11.4% | 71 | 86 | + 21.1% |
| Days on Market Until Sale | 26 | 22 | - 15.4% | 17 | 28 | + 64.7% |
| Cumulative Days on Market Until Sale | 27 | 19 | - 29.6% | 14 | 28 | + 100.0% |
| Average List Price | \$711,670 | \$784,672 | + 10.3% | \$742,931 | \$825,090 | + 11.1% |
| Inventory of Homes for Sale | 137 | 76 | - 44.5% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 1.1 | - 31.3% | -- | -- | -- |

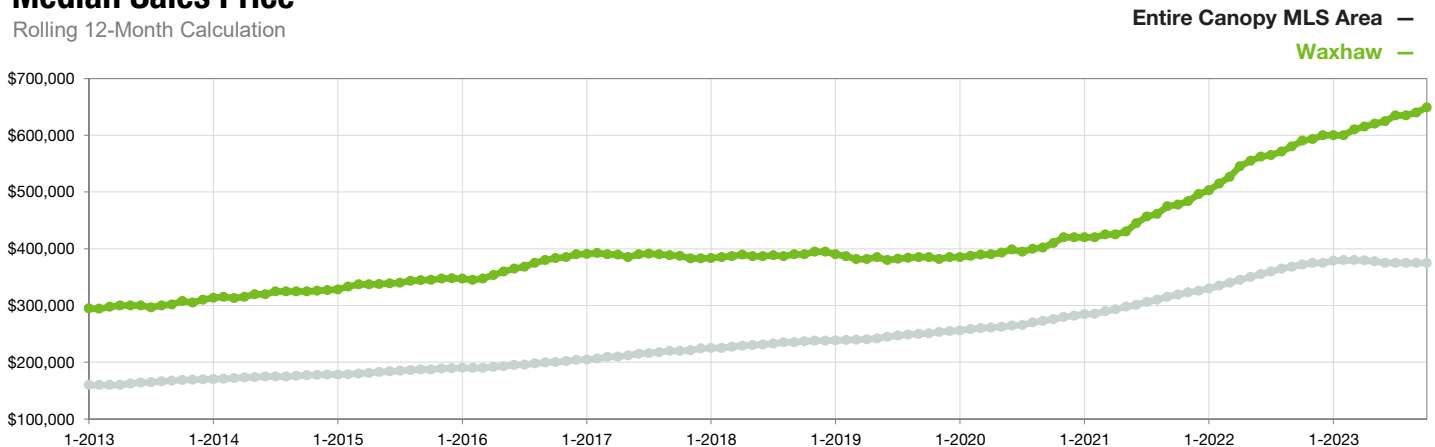
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.