

Local Market Update for April 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



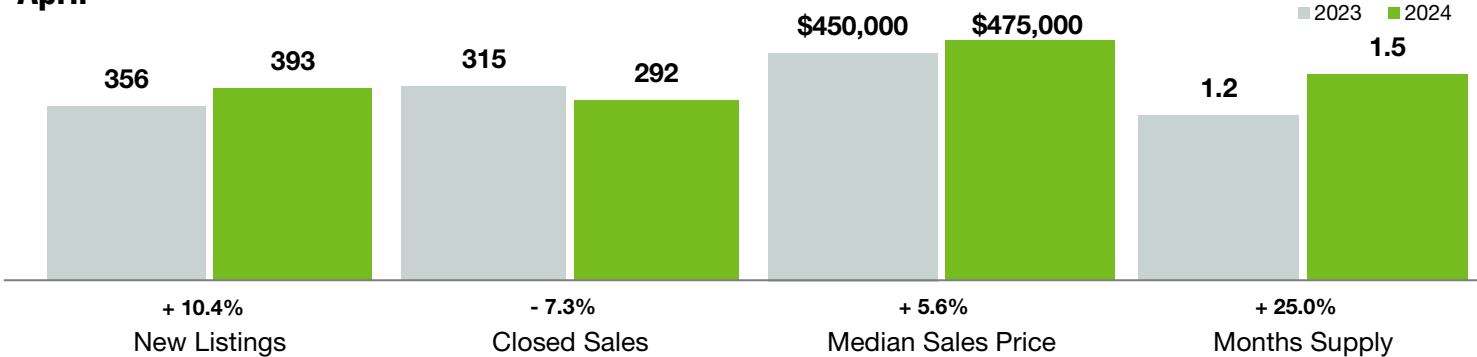
Union County

North Carolina

Key Metrics	April			Year to Date		
	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	356	393	+ 10.4%	1,248	1,369	+ 9.7%
Pending Sales	315	304	- 3.5%	1,192	1,163	- 2.4%
Closed Sales	315	292	- 7.3%	1,054	968	- 8.2%
Median Sales Price*	\$450,000	\$475,000	+ 5.6%	\$439,739	\$440,000	+ 0.1%
Average Sales Price*	\$577,214	\$576,470	- 0.1%	\$533,240	\$562,718	+ 5.5%
Percent of Original List Price Received*	97.4%	99.1%	+ 1.7%	96.1%	98.0%	+ 2.0%
List to Close	97	73	- 24.7%	111	84	- 24.3%
Days on Market Until Sale	40	29	- 27.5%	44	36	- 18.2%
Cumulative Days on Market Until Sale	44	33	- 25.0%	49	38	- 22.4%
Average List Price	\$693,439	\$624,279	- 10.0%	\$602,616	\$626,869	+ 4.0%
Inventory of Homes for Sale	375	410	+ 9.3%	--	--	--
Months Supply of Inventory	1.2	1.5	+ 25.0%	--	--	--

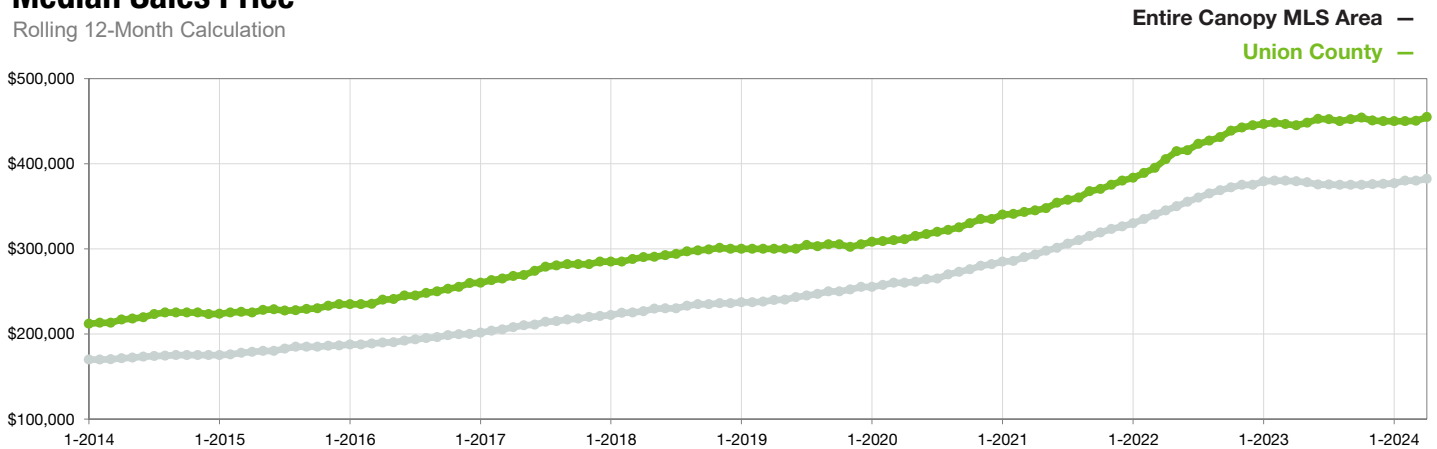
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



Current as of May 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.